

# PRESS RELEASE



## ABORA AND YACK SIGN EXCLUSIVE AGREEMENT TO MARKET HYBRID SOLAR PANELS IN FRANCE


- Yack has become the exclusive importer in France of PVTs from Spanish manufacturer Abora.

**Paris, 1 October 2024** | Abora, a Spanish manufacturer of high-performance hybrid solar panels, is proud to announce the signing of an exclusive partnership with YACK, a major player in the field of air conditioning and heat pumps and a long-standing importer of Mitsubishi Heavy Industries and York products in France. This agreement marks a key step in Abora's international expansion and strengthens its presence in the French ma

As part of the agreement, YACK will be the exclusive importer of ABORA's hybrid solar panels in France, through its innovative ORA product range, which will go on sale in the coming weeks. Thanks to this partnership, the French will have access to the most efficient hybrid solar technology on the market. Together, the two companies aim to accelerate the energy transition in France by proposing the adoption of the most efficient and energy-saving system: the combination of PVT and heat pumps.

The PVT (hybrid) solar panel is a technological innovation that simultaneously produces electricity and hot water. The aHTech® technology developed by Abora enables its hybrid solar panel to achieve unrivalled efficiency (89%), certified by the prestigious Solar Keymark label. Thanks to this innovation, the panel simultaneously captures solar thermal and photovoltaic energy, maximising total energy production. This optimum performance makes it the most advanced and cost-effective solution on the market, ideal for reducing your carbon footprint while maximising your energy savings. This technology is a 'two-in-one' solution that is more efficient, more economical and more respectful of the environment than simple photovoltaic or thermal energy. This solar technology optimises the overall efficiency of the system by combining with a heat pump, reducing energy costs and offering customers greater profitability.

For YACK, this agreement is part of its commitment to offering its customers the best European technologies for the production of renewable energy. 'We are honoured to be working with ABORA SOLAR, a leader in solar innovation. This partnership will enable us to offer our customers complete and ever more effective solutions,' said Basil Gertis, CEO of YACK. Alejandro del Amo, CEO of Abora, added: 'We are delighted to partner with YACK, a company that shares our values and our vision of advanced technologies at the service of the environment.'



Abora and YACK are already planning to develop a number of large-scale projects together in France, offering solar solutions tailored to the specific characteristics of the market and the needs of consumers. This partnership promises to accelerate the energy transition in France by offering an innovative hybrid solar solution that meets the growing demand for energy efficiency.

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#### **About Yack**

*Founded in 2000 near Toulon, France, Yack is a leading supplier of air-to-air, air-to-water and DHW heat pumps.*

*Their product range, which includes several hundred models, covers all heating, air-conditioning and DHW production needs in both the residential and commercial sectors. Hybrid solar technology, which simultaneously produces hot water and electricity, fits in perfectly with the solutions offered by the company.*

#### **About Abora Solar**

*Abora Solar, a Spanish manufacturer of hybrid solar panels (PVT), is an innovative and visionary company in the field of renewable energies, more specifically in the solar energy sector. Founded in 2017, the Spanish manufacturer has rapidly positioned itself as a major player in the development of sustainable, high-performance solar solutions.*

*At the heart of Abora Solar's identity is a global approach to solar energy, offering a latest-generation hybrid solar panel with the highest performance on the market, while providing a vision that encompasses the entire process: technical support in sizing and design and monitoring the operation of the installation.*